

**【Ryutaro Nakamura】**

**[1] Warm-up (Group Work)**

– Make groups of three and decide on your role.

Student A: A business person from India looking for a building for your new curry restaurant in a Japanese city

Student B: An estate agent\* of ABC Real Estate }  
Student C: An estate agent of XYZ Real Estate } You want to lease a building your company is managing to Student A.

\*estate agent = a person whose job is to sell or lease houses, office buildings, or land

[Student A] Ask each estate agent (Student B & Student C) for information on their buildings. Use the table below to take notes.

	ABC Real Estate (B)	XYZ Real Estate (C)
Location – Where the building is located – How long it takes from the nearest station		
Capacity – How many people it can accommodate		
Other information – The rent (How much you need to pay per month) – Parking space		

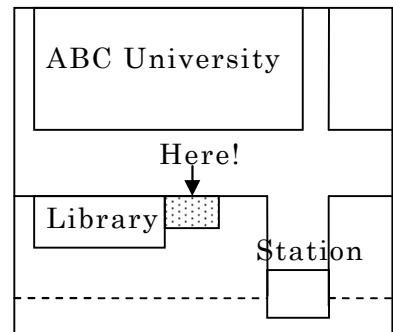
→ Which building would you choose?

I would choose \_\_\_\_\_'s building because \_\_\_\_\_

..... **Fold the sheet along this line.** .....

[Student B] Answer Student A's questions using the information below.

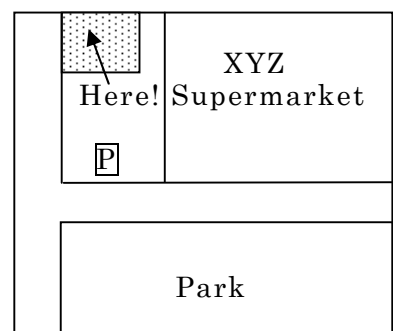
Location (Where the building is)	– in the center of the city – five-minute-walk from the nearest station – in front of ABC University – next to the library
Capacity (How many people it can accommodate)	– 1st floor: 15 people – 2nd floor: 30 people – a party room
Other information	– Rent: 150,000 yen per month – Parking space: No



..... **Fold the sheet along this line.** .....

[Student C] Answer Student A's questions using the information below

Location (Where the building is)	– in the suburbs – ten minutes by bus from the nearest station – next to XYZ Supermarket – across from the park
Capacity (How many people it can accommodate)	– 50 people
Other information	– Rent: 150,000 yen per month – Parking space: for 20 cars



## [2] Getting Information

– Watch the interview and catch what Mr. Nakamura and some other people say about the points below.

Topics	Questions		Points in listening
His job	1	What does he do as a sales person?	(What he helps foreign companies to do)
	2	What does he do for his clients*?	(What he introduces to his clients)
		*client: a person or company that receives a service from a professional person or company in return for payment	
	3	How does he find a new client?	(Where he goes) → (What he does for CEOs*)
*CEO ( <u>chief executive officer</u> ): the person who has overall responsibility for the management of that company			
How he has learned English	(When he was a primary school student)		
	4	What did he do after seeing Bruce Lee's film <i>Enter the Dragon</i> ?	(What he tried to imitate) (What kind of person he wanted to be)
	(In his high school and university days)		
	5	Where did he learn English?	(Any experience of studying abroad?) ("Eiken STEP" test) → Grade 2: → Grade 1:
	(Now)		
6	What is he still doing to improve his English?	① ②	
What his foreign customers say	7	Why is it easy to work with Mr. Nakamura?	[Write down some key words.]
Being able to speak English	8	What has he liked about being able to speak English?	(How his life has changed) (What he can get from his foreign friends)

**[3] Mr. Nakamura's Message**

– Catch what he says to the students in Japan.

<p><input type="radio"/> Write down some key words. [After you become a businessperson]</p> <div style="border: 1px solid black; height: 30px; width: 100%;"></div> <p>[Before you become a businessperson]</p> <div style="border: 1px solid black; height: 30px; width: 100%;"></div> <p style="text-align: center;">↓</p> <p><input type="radio"/> Summarize his message. Once you become a businessperson, _____ So, you _____</p>
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**[4] What Do You Think? (Group Work)**

– Mr. Nakamura says he watches his favorite films on DVD and memorizes what the actors say. Give some other ways you think are effective for learning English even if you don't have any chances to go overseas.

(Key words only!)
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– Exchange your ideas in your group.

Group Members	Notes
Name: _____	
Name: _____	
Name: _____	
Name: _____	

**[5] To Be a Successful Businessperson**

– What has made Mr. Nakamura a successful businessperson? What do you think is important to be successful in business? Write your opinion.

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