

## 資料2-3 配布用

第3回橋渡し研究戦略的推進プログラム  
中間評価委員会 令和元年6月19日



**The Stanford Tree**

# スタンフォード大学における 医学系

## Translational Research & Entrepreneurship Education

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文部科学省 橋渡し研究戦略的推進プログラム中間評価委員会  
June 19, 2019

### ***Fumiaki Ikeno, M.D.***

- Program Director (U.S) Japan Biodesign,  
Stanford biodesign Program, Stanford University
- Regional co-director for Asian Pacific, Oceania,  
SPARK Translational Research Program, SPARK GLOBAL
- Director of Japan reach, Stanford Center for Asian Health  
Research and Education (CARE), Stanford School of Medicine
- Researcher, Division of Cardiology, Stanford University

# Commercialization

## Pharma & Bio

**Bench to Bed!**

**平均12年**

## Device

**Bed to Bench, and back to Bed!**

**平均6年**

# スタンフォード大学における医学系 Translational Research & Entrepreneurship Education

## **1. Entrepreneurship Education**

- a. Medical Device: Biodesign Program
- b. Drug & Pharma: SPARK Program

## **2. Office of Technology Licensing**

## **3. Translational Research**

- a. SPECTRUM

## **4. Clinical Research**

## **5. Out of campus:**

- a. Acceleration Program: Start-X MED
- b. Incubation Company: Fogarty Institute, MBC biolabs, etc

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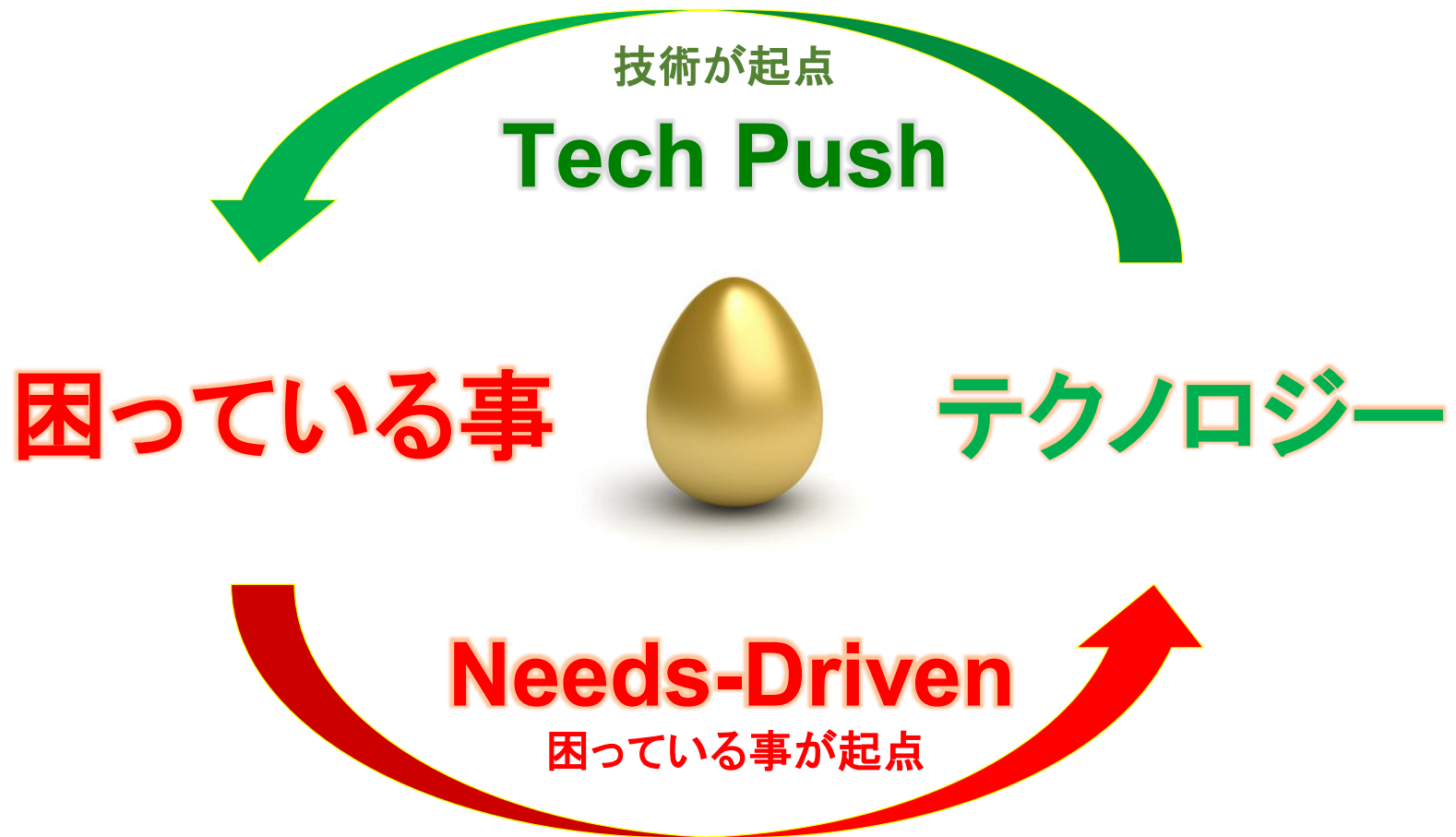
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# イノベーション



# ***HealthCare Innovation***

***Disciplines***

***Medtech***

***Biopharma***

***mech eng  
elect eng  
med/surg***

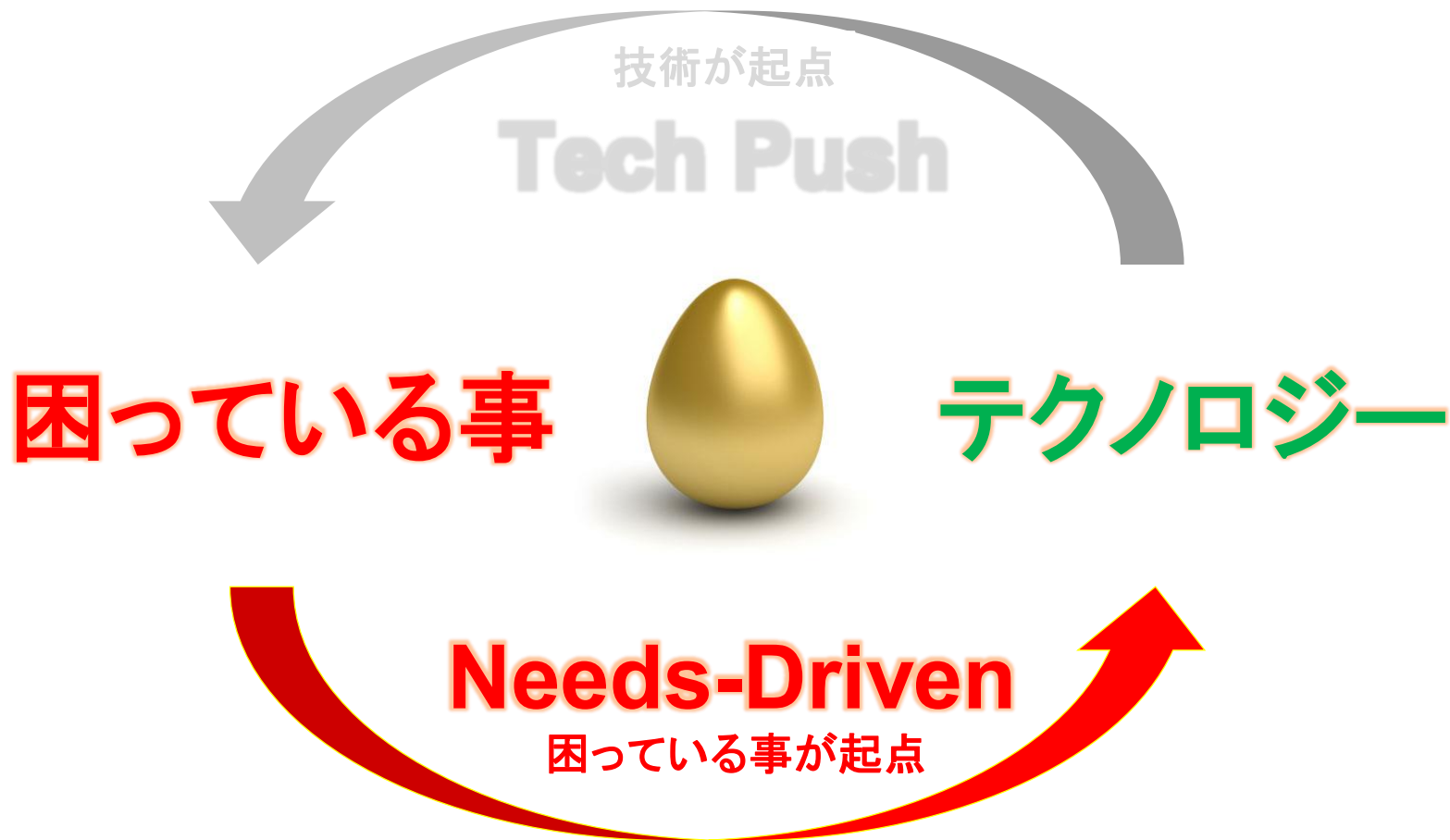
***chem eng  
comput sci  
biology  
genetics***

***Innovation  
Process***

***needs-  
driven***

***discovery  
plus need***

# イノベーション



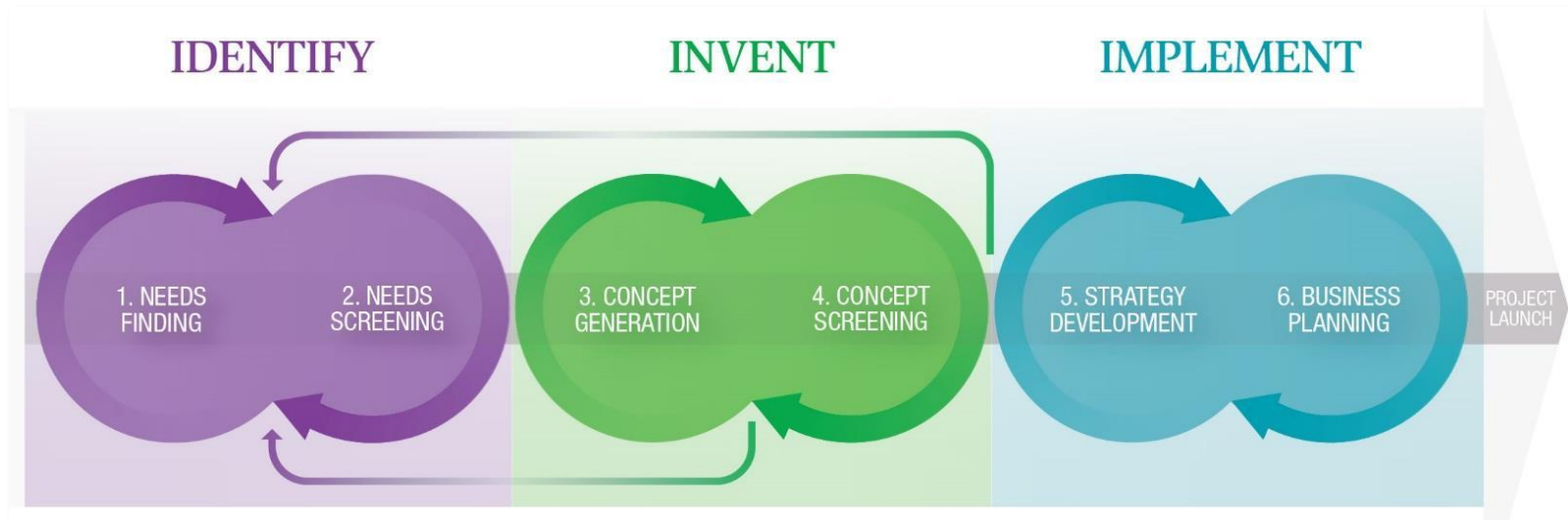


# STANFORD BYERS CENTER FOR BIODESIGN

*Since 2001*

Stanford Byers Center for Biodesign  
218 Campus Drive  
Stanford, CA 94305

# Steps in the Biodesign Process



STANFORD BYERS CENTER FOR  
BIODESIGN

827,000 PATIENTS HELPED



AS OF JUNE 2017

STANFORD BYERS CENTER FOR  
BIODESIGN

# INNOVATION FELLOWSHIP ALUMNI CAREER PATHS

CLINICAL/  
ACADEMIC  
INNOVATORS

CORPORATE/  
ENTREPRENEURIAL  
INNOVATORS



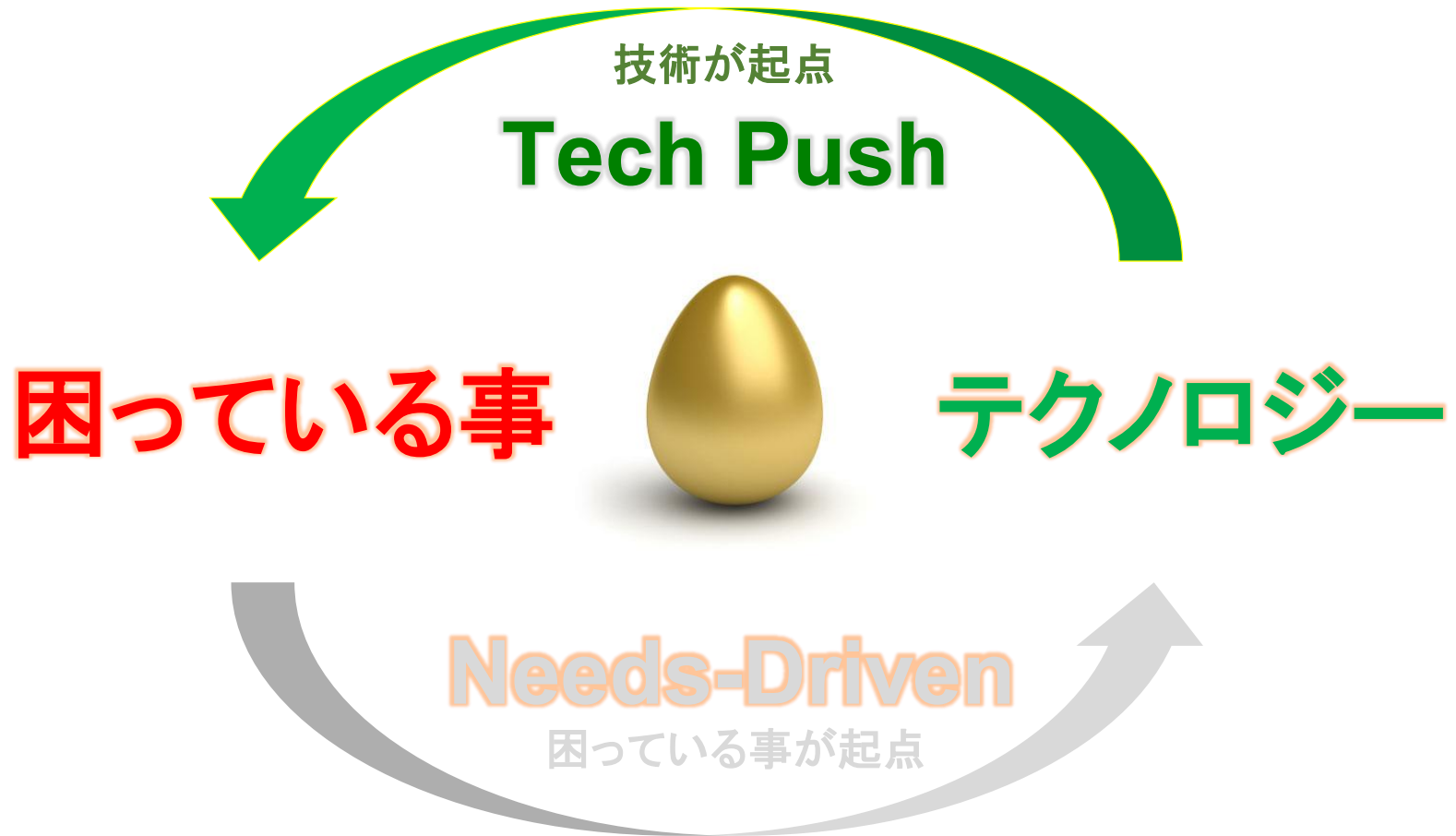


STANFORD BYERS CENTER FOR  
BIODESIGN

# OF PEOPLE HELPED  
BY TECHNOLOGIES INVENTED DURING STANFORD BIODESIGN TRAINING



# イノベーション



# SPARK

AT STANFORD

**How** academic research can contribute to patients' care

*Since 2006*

[SPARKmed.Stanford.edu](https://SPARKmed.Stanford.edu)



# SPARK Advisors – Our Key Component for Success





**SPARK** outcome: **51%** success  
of 106 graduating projects

**48** projects licensed:

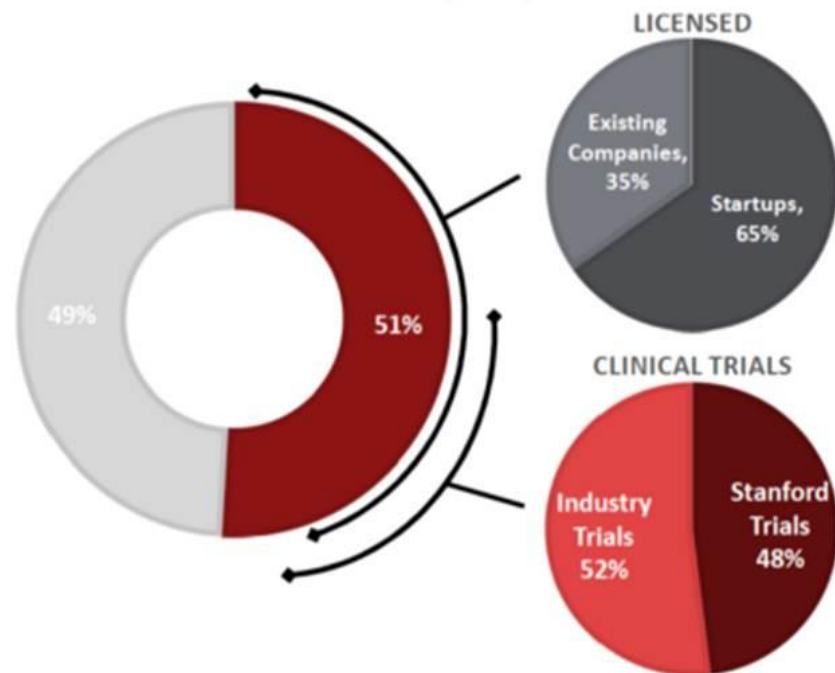
**30** start ups

**16** existing companies

**25** clinical trials:

**12** trials at Stanford

**13** trials in industry



CHRI **SPARK** Graduates = **58%** success



**10** projects licensed:

**6** start ups

**4** existing companies

**4** clinical trials:

**1** trials at Stanford

**3** trials in industry

**26** projects are on going:

**9** Rare diseases

**6** Cell Rx, genome editing, gene Rx

**2** Psychiatric

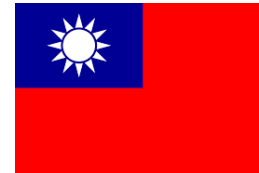
**5** Anti-viral, bacterial and vaccine

**3** Anesthesia and post-op

## Some of the startups of the **SPARK** projects and their pharma partners



# SPARK Taiwan [2/2]



- Number of projects:

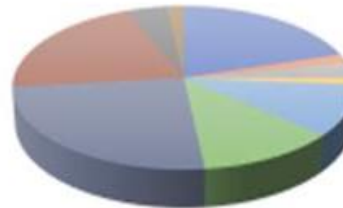
- Start: 20 projects (from National Taiwan University & National Cheng Kung University)
- Currently: Upgraded to 228 projects in Jun -18
- Future: Average 10~20 projects in 6 AUs (depends on funding)

- Faculty and mentors (SPARK Taiwan and AUs):

- Director: Dr. Y. Jane Tseng
- Execution Units:
  - STPI, NARLabs
- Mentor pool: > 90 mentors  
(business, finance, R&D, research, clinical, IP, regulatory, etc.)

- Spectrum of projects:

25% Medical Device  
20% Drug development  
21% Diagnostics  
12% Biomaterials



10% Bioinformatics  
12% Rehabilitation, cell therapy, vaccine, healthcare, biomarker...

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# New Disclosures

- In FY2017, we received **477** new technology disclosures.
- One of the most challenging responsibilities for OTL is to decide **whether or not to spend** University funds on filing patents.

# Royalty

- In FY2017, Stanford received **\$45.4M** in gross royalty revenue from **808** technologies, with royalties ranging from **\$1.26 to \$11.1M**.
- **56** of the 808 inventions generated **\$100,000 or more** in royalties.
- **5** inventions received \$1M or more.
- We have a long tail of inventions that bring in less than \$100,000 in royalties, **but this long tail creates a steady royalty base for Stanford.**



# Licensing

- OTL evaluated 477 new invention disclosures and signed 157 new licenses.
- 80 of the licenses were nonexclusive, 36 were exclusive and 41 were option agreements.
- 22 of the 157 agreements were with Stanford start-ups and 19 of them involved equity.

# Royalty Distribution

- Stanford's royalty-sharing policy provides for the distribution of cash net royalties (gross royalties **less 15% for OTL's administrative expenses, minus direct expenses**) to inventors, their departments and their schools.
- OTL distributed personal income totaling **\$10.40M** to **736** inventors.
- Stanford departments received **\$9.06M** and schools received **\$8.66M** after the University assessed an infrastructure charge on their shares of royalty income.

# Expense

- Filing and maintaining patents is an expensive proposition and we spent **\$10.9M** in legal expenses with more than 50% of legal expenses eventually reimbursed by licensees or royalty payments.
- Our operating budget for the year (excluding patent expenses) was **\$8.1M.**

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**Stanford**  
**M E D I C I N E**

**Spectrum**

*The Stanford Center for Clinical and  
Translational Research and Education*

# Spectrum

The Stanford Center for Clinical and Translational Research and Education

## Resources for Researchers



The Freidenrich Center for Translational Research is a state-of-the-art facility for designing and conducting human-subject clinical trials, available for use by all Stanford researchers.

### CLINICAL RESEARCH SUPPORT

Our staff can help you with all stages of human research and clinical trials including:

- Study design
- Biostatistics
- Budgets & contracts
- Patient enrollment
- Regulatory approval
- Final reporting & publishing



#### New online tools that save researchers time

Visit the Spectrum website for a roadmap and the Study Navigator collaboration tool to help you manage your clinical trial.

To schedule time with a study facilitator at Spectrum's Office of Training & Compliance (OTC):  
[studyfacilitator@stanford.edu](mailto:studyfacilitator@stanford.edu)

Or go to the Spectrum website here:  
<http://spectrum.stanford.edu/>

### EDUCATION & MENTORING

Spectrum runs short- and long-term education and mentoring programs, helping to advance the careers of clinical & translational researchers. Our Intensive Course in Clinical Research (ICCR) helps clinical fellows and junior faculty learn how to set up a clinical trial in just five days.



#### Spectrum education offerings

KL2 Mentored Career Dev't Award  
TL1 Pre- & Postdoctoral Research Training Award  
Intensive Course in Clinical Research (ICCR)  
Good Clinical Practice (GCP)  
Biostatistics 101  
How to prepare for an FDA audit  
Navigating research at Stanford and more...

To learn more about training, visit:  
<http://spectrum.stanford.edu/training-mentoring.html>

### INNOVATIONS & PILOTS

The Biodesign, SPARK and Diagnostics programs accelerate device, drug and diagnostics discovery through pilot grants; lab access; mentors; training; and assistance on regulatory approvals and intellectual property law.



#### Programs to help innovators move their ideas from benchtop to bedside

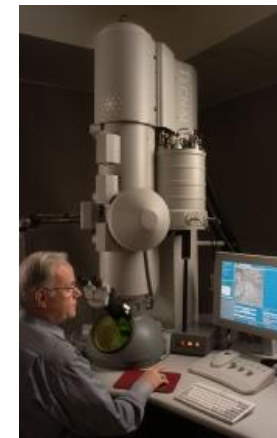
Many innovations, such as this low-cost newborn warmer, are designed to address the needs of global or underserved populations

For more information on Biodesign:  
<http://biodesign.stanford.edu/>  
[biodesign@stanford.edu](mailto:biodesign@stanford.edu)  
(650) 736-1158

For more information on SPARK or Diagnostics programs:  
<http://sparkmed.stanford.edu/>  
[sparkmed@stanford.edu](mailto:sparkmed@stanford.edu)  
(650) 721-6185

### CORE RESOURCES

Spectrum provides centralized management of technology core services such as pre-clinical animal translational testing, human immune monitoring, genetic analysis, and high-throughput chemical, siRNA, cDNA, and content screens.



#### Core resources

Bioinformatics Resource Center  
Cognitive NeuroScience Facility  
Data Coordinating Center (DCC)  
Surgery FACScan Center  
High-Throughput Bioscience Center  
Human Immune Monitoring Center  
Magnetic Resonance Spectroscopy  
Stanford Behavioral & Functional Neuroscience Laboratory  
Tissue Bank  
Clinical Informatics

To learn more about core resources available to clinical researchers visit:  
<http://spectrum.stanford.edu/>



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**Stanford**  
Cancer Institute

A National Cancer Institute  
Comprehensive Cancer Center



**Stanford**  
MEDICINE

Cardiovascular  
Institute



Lucile Packard  
Children's Hospital  
**Stanford**



**Stanford**  
MEDICINE

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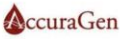

























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# Acceleration Program

# StartXMed

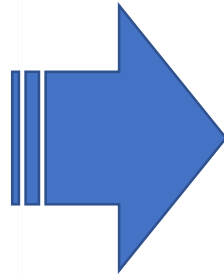
				
				
				
				
				
				

# 起業後は？



起業



# インキュベーションカンパニー



# 日本国として橋渡し研究をどうしたいか？

- ・日本の橋渡し研究が目指すべき方向性（世界展開等）
- ・ **ARO1**（非臨床部分）と **ARO2**（臨床部分）のバランス
- ・ 知財等に関し、外部人材の活用や拠点機能のシェアリングを推進
- ・ プロジェクトマネージャー等の支援者や研究者に対する教育は大切
- ・ 支援者のキャリアパス（人材流動、キャリアステップアップ）
- ・ 拠点もブランディング化が重要（国による認定制度化？また、拠点による社会へのインパクトを示すことも必要）